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LIFETIME COMMITMENT TO EVERY CLIENT

Well-known for her undying perseverance for providing the very best services for every client, multi-million dollar producer Ferie Bailey has been awarded First Team Real Estate's annual Hall of Fame award once again. This year's gala was especially significant, as Ferie was respectfully honored with the company's coveted Superior Service Award as a result of her impressive roster of repeat, satisfied clientele.

Bailey's philosophy is to keep "clients for life" while providing them with a unique "uncommon service." She strives to tailor each real estate transaction to meet the specific needs of every client, as well as educating them not only as an agent, but as a close confidant.

"Our requirements were demanding on a relative basis", says a past and future client of Ferie. "Ferie took the time to listen and understand our needs, coupled with the patience to help us understand what the market had to offer. After three months of looking at many homes, including a few lots, we found the perfect home, satisfying just what we needed."

Ferie's clients appreciate her ability to listen to their needs in helping them find the home of their dreams. "My goal is to serve my clients for life and build a relationship based on my commitment to excellence, integrity and honesty. Consulting them on all their real estate investments of any kind," pledges Bailey.

Before finding her true calling as a successful real estate agent, Bailey was an executive in a well-known oil company where she mastered the art of negotiation. Also, as an experienced artist, she has an eye for fine details. Bailey has used these experiences to excel in her real estate career, providing clients with the utmost in customer service.

Ferie's vast knowledge of real estate law, market fluctuations, and key negotiation skills prove to be an asset for clients' seeking homes throughout Orange County. "Within a month of beginning the selling process, the market softened considerably," says a satisfied client. "We were concerned, yet Ferie's actions and follow-up put us at ease."

Ferie welcomes all types of clients from first time buyers to seekers of grand estate homes. She credits her level of success to the referrals she receives from past highly satisfied clients as well as the multi-million dollar advertising and services provided by First Team Real Estate. "It is more than clear to us why Ferie Bailey is a multiple First Team Hall of Fame Award winner and has earned the Superior Service award for 2004," states another satisfied client. "Her tireless work ethic, superior negotiation skills, professionalism and client service focus were but a few of the key reasons why we would highly recommend Ferie to anyone looking to buy a home in the area."

If you are thinking about selling your home and want top value, or considering a home purchase, please contact First Team's 2004 "Superior Service" award winner Ferie Bailey at (949) 488-5141.

