

THE ORANGE COUNTY REGISTER

Agent's level of service is driven by desire to keep clients for life

First Team Real Estate's Ferie Bailey has earned a reputation for her perseverance in providing the very best service to every client.

A testament to her dedication, Bailey's efforts earned her Hall of Fame recognition for outstanding sales achievement at First Team's annual awards gala.

Bailey's philosophy is to keep "clients for life" while providing them with "uncommon service." Her goal is to make each transaction meet the specific needs of every client. She also seeks to educate clients on the intricacies involved with each transaction.

"She shows great effort to understand her clients' way on approaching various issues --- what their sensitivities are, what their backgrounds are," client Remzi Oten wrote.

"Instead of forcing the client to adapt her way, she tries to adapt to the client's way to make him / her comfortable and she does this very successfully."

Bailey's clients appreciate her ability to listen to their needs in helping them find the home of their dreams.



Ferie Bailey

"My goal is to serve my clients for life and build a relationship based on my commitment to excellence, integrity and honesty --- consulting them on all their real estate investments of any kind," she said.

Before finding her calling as a real estate agent, Bailey was an executive with a well-known company, where she mastered the art of negotiation.

Past clients Serge and Christine Taba said of Bailey's efforts, "She got us an offer on our house exactly at the price we were expecting, in two weeks."

Also, as an artist who works with classical oil paintings, she gained the virtue of patience, and learned the importance of having an eye for fine details.

Bailey has used these experiences to excel in her real estate career. Her vast knowledge of real estate law and market fluctuations, along with her strong negotiation skills, prove to be an asset for clients seeking homes throughout Orange County.

"Her background in contract law and negotiations proved invaluable to me," past client Tonia Hagen said.

"From getting me out of a situation where I was in over my head, to negotiating an offer on a property I thought was wishful thinking, she made things happen."

Bailey works with clients from first-time buyers to seekers of estate homes. She credits her level of success to the referrals from highly satisfied clients as well as the multi-million dollar advertising and services provided by First Team.

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Ferie Bailey

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